

## Top Dog Impress And Influence Everyone You Meet

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~~Top Dog Impress And Influence~~

~~Instantly impress Top Dogs by improving your first impression; Think and speak in ways that set you apart from your competition; Talk less about what you do and more about the impact you cause; Prepare engaging communications that achieve what you both want; Convince them – and yourself – that you're a Top Dog too~~

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Top Dog: Impress and Influence Everyone You Meet Audible Audiobook – Unabridged Andy Bounds (Author), Richard Ruttle (Author), Joe Jameson (Narrator), Audible Studios (Publisher) & 1 more 3.9 out of 5 stars 66 ratings

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Top Dog: Impress and Influence Everyone You Meet (Audio ...

Top Dog will teach you how to lead in all your interactions, so you can get more of what you want, more often. Together, Andy Bounds and Richard Ruttle are experts at helping people achieve more from their conversations with others. Their techniques work in every type of interaction—conversations, socialising, dating, interviews, sales, marketing, and networking. Basically, anytime you want to impress and persuade others.

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Top Dog: Impress and Influence Everyone You Meet by Andy ...

When you speak to important people ("Top Dogs"), how you feel inside impacts how impressive you are on your outside. For example, if you think they're more important than you, you'll be too deferential. You'll say things like "Thanks for sparing the time to see me. I won't take much of your time."

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Andy Bounds - Top Dog: impress and influence everyone you meet

The basic premise (beyond the dogs) is that to impress and influence people you have to demonstrate you are their equal. So there's a degree of basic assertiveness in here too. Some of the ideas don't sit well with me - I believe thanking someone for their time is basic good manners. The authors think it's a sign of subservience.

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Instantly impress Top Dogs by improving your first impression; Think and speak in ways that set you apart from your competition; Talk less about what you do and more about the impact you cause; Prepare engaging communications that achieve what you both want; Convince them – and yourself – that you're a Top Dog too

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## Top Dog Impress And Influence Everyone You Meet

Basically, anytime you want to impress and persuade others. Top Dog: Details the skill set needed to gain competitive advantage from the outset Provides instructive and thought-provoking content, relevant to both beginners, and seasoned professionals Contains insights from working with some of the world s largest companies Addresses how to achieve more from interactions in business and social arenas

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## Top Dog: Impress and Influence Everyone You Meet by Andy ...

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